

# BIOPHARMA

### **THE APPLICATION OF GENETIC VARIATION FOR CARDIOVASCULAR DISEASE** Developing A Genetically Targeted Therapy Treating Atrial Fibrillation in Patients with Heart Failure





# **Investment Highlights**

De-risked Short-Term Opportunity to FDA Approval for Novel Cardiovascular Therapy



GENCARO<sup>™</sup> oral therapy for genetically defined patients with heart failure & atrial fibrillation

- Billon dollar opportunity in large growing market
- IP protection through 2044



# De-risked phase 3 clinical trial with FDA guidance in place

- Two completed pharmacogenetic trials inform Phase 3 design
- One small (350 patient) phase 3 trial to FDA approval



\$65M funds 3 years of company operations and phase 3 trial costs to FDA submission



High value exit potential due to biopharma demand for marketready CV products



Proven leadership team with multiple exits





# **Strong Genvara Leadership Team**

Extensive Cardiovascular Drug Development Experience with Multiple Exits

Michael Bristow, MD, PhD: Chairman, CSMO

Tom Keuer, MS: President & CEO

Jeff Dekker: Chief Financial Officer

**Richard Clark: Chief Business Officer** 

Sharon Perry: VP Regulatory Affairs & Quality

Ian Carroll, PhD: VP Data Information Systems





## Cardiovascular Disease Leading Cause Of US Death And Morbidity

Atrial Fibrillation (AF) & Heart Failure (HF) Are Major Contributors



### Heart Failure (HF)

- Heart can't pump enough blood to meet the body's needs
- Classified by left ventricular ejection fraction (LVEF):
  - LVEF < 40% → HFrEF (LVEF ≤ 35% → "HFlrEF")</p>
  - 40% ≥ LVEF < 50% → HFmrEF</p>
  - − LVEF  $\geq$  50% → HFpEF (LVEF 40%-54% → "HFmprEF")
- Upon diagnosis the overall five-year survival rate is only 50%
- Currently 6.7M HF patients in U.S. (60M worldwide)



### Atrial Fibrillation (AF)

- Heart upper chambers (atria) beat chaotically and dyssynchronous with lower chambers
- Causes blood disruption leading to a rapid heart rate, fatigue and dizziness
- Increases stroke risk and causes heart failure



- Both AF & HF prevalence growing
- One condition worsens and/or triggers onset of the other
- Approx 45% of patients with HF have concomitant AF



# A Significant Unmet Need Exists For Targeted Solutions

That Improve Heart Failure Outcomes and Treat Atrial Fibrillation

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#### Beta Blockers (β-Blockers)

- Foundational mortality reducing therapy in HFrEF
- Not approved or effective in HFmrEF and HFpEF, which represents 60% of HF
- Manage rapid heart rate in AF with or without heart failure
- However, standard β-Blockers do NOT have a significant antiarrhythmic effect, i.e. do not convert AF to sinus rhythm



#### Antiarrhythmic Drug Therapies

- Treat the AF rhythm
- But are NOT durably effective
- In heart failure are NOT safe and/or may worsen LV function and symptoms



#### Ablation (procedure)

- Effective for atrial fibrillation in heart failure
- Expensive, invasive with high failure rate often requiring repeat procedures
- Not as effective for more serious HF (Class III and IV)



### **GENCARO™** - First Pharmacogenetic Targeted Treatment

For Heart Failure Patients with Atrial Fibrillation

#### Phase 3-enabled CV Asset High Return Feasible

- Small Phase 3 Label- Enabling Trial | Near-term commercial @ low cost
- Strong Phase 2 Insights and FDA Interactions | Technically de-risked
- Large % of HF & High AF Incidence | Large patient #'s in mature markets
- New IP through 2044 | Long commercial runway

#### Unique Label Supports Differentiation

- AF in HF | The only one!
- Superiority against the Standard of Care | Guideline inclusion expected



#### High Unmet Need New Therapy Needed

- Few Good Drug Therapy Options | No directly competitive drugs
- Generic Beta Blockers Off-Label |
  Manageable payer landscape

#### Innovative & Leading-Edge Enthusiasm & Plausibility

- Genetically Targeted | High precision
  medicine interest
- Unique Mechanism of Action | Provides both rhythm and rate therapy
- AF Burden Substudy | Device based Leading edge of the field



### **GENCARO<sup>TM</sup>** Provides Unique And Proven Cardiac Benefits

With Differentiated Mechanism of Action in Genotyped Patient Population

#### Genotype Specific Responses

- **Disease modifying:** Works by reversing structural and electrical remodeling of heart
- Approx 65% of HF & AF population with responsive genotype
- Only Beta Blocker with these properties



Differentiated Mechanisms of Action Uniquely Cardioprotective

- Sympatholysis: Lowers norepinephrine (modestly) – more potent inhibition of β1 adrenergic receptor (β1 -AR) pathway
- Inverse Agonism Inactivates constituitivley active β1-ARs – more protective of heart
- Internalization of normally noninternalizing β1 and β2-AR haplotype variants - Leads to cardioprotective signaling

Extensive Clinical Data Two Pharmacogenetic (PGt) Trials

- Phase 3 HF 3,500 patient BEST trial, placebo controlled with 1040 patient PGt substudy
  - Favorable safety profile and PGt enhancement of efficacy
  - PGt substudy: 74% reduction in
    AF onset in LVEF ≤ 35%
- Phase 2 GENETIC-AF Trial with active comparator (Toprol-XL)
  - 46% reduction in AF recurrence with LVEF ≤ 55% (58% reduction in LVEF 40-55%)
  - 55% reduction in AF burden demonstrated in substudy

# **GENCARO<sup>™</sup> Proven Effective for AF Reduction in HF**

Two Clinical Trials Demonstrate Benefit of Pharmacogenetic Targeting



(Aleong et al, JACC Heart Fail; 1:338-44, 2013)

Weeks of Efficacy Follow-Up

*GenVara* 



### **GENETIC-AF Trial - AF Reduction Demonstrated vs. Toprol XL** Continuous Monitoring in AF Burden (AFB) Substudy



Months of Efficacy Follow-Up



### Symptom Burden of AF (SxB<sub>AF</sub>) - A Better Primary Endpoint

GENETIC-AF Precision Phenotyping Cohort, LVEF 40%-55%: Target Patient Population for Ph 3







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# **GENETIC-AF Endpoint Analysis**:

### Superior Efficacy Demonstrated vs. Toprol XL

Endpoint			GENETIC-AF Cohort	
Time to 1 <sup>st</sup> AF/AFL/ACM (TTE) (Primary Endpoint)			1.01 (neutral)	(0.71, 1.42) p = 0.961 N = 267
Cumulative 24-week AF Burden (substudy)			0.64 (↓36%)	(0.46, 0.86) p = 0.002 N = 67
AF Burden at Week 24			0.45 (↓55%)	(0.39, 0.50) p < 0.001 N = 67
Symptom Burden of AF (SxB <sub>AF</sub> ): Target Ph3 Pts			0.54 (↓46%)	(0.36, 0.81) p = 0.003 N = 77
ECGs in Normal Sinus Rhythm			1.39 ( <b>↑</b> 39%)	(1.22, 1.58) p < 0.001 N = 257
AF Interventions (ECVs, Ablations, & Class 3 AA Drugs)			0.68 (↓32%)	(0.50, 0.91) p = 0.011 N = 257
Plasma NT-pro-BNP (HF Biomarker)			(↓2X)	P = 0.009 N = 257
<b>Bradycardia prevalence</b> (Buc. vs. met., VR< 60 bpm)	0.39 (↓61%)	(0.31, 0.49) P < 0.001 N = 256	Bradycardia AEs	11 (8.8%) Met, 1 (0.076%) Buc



# **PRECISION-AF**

### Phase 3 Program Informed And De-risked By Phase 2 Clinical Results

### Enriched Patient Population: PTP Cohort

- Eliminates non-responsive patients with longstanding AF
- Improved Primary Endpoint: Symptom Burden of AF (SxB<sub>AF</sub>)
  - Evaluates treatment effect over entire dosing period
  - Reviewed extensively with FDA and published
- Focus on HF with LVEF > 40%
  - Highest efficacy demonstrated in Phase 2 → Reduced trial size
  - Highest unmet medical need with greatest differentiation: No approved therapies
- Incorporates PGt Targeting of Haplotypes
  - Expansion of favorable patient population to 65%





# **PRECISION-AF**

Cost Effective Pivotal Ph 3 Cardiovascular Trial with High Probability of Success

- 350 patients, 100 sites
- Estimated Trial Cost ~ \$50M
- Timeline to Top Line data ~ 27 months from trial start

- Similar in Scope to Phase 2B GENETIC-AF
  - Ensures efficient trial execution
- Upside potential for HFlrEF labeling
  - With a positive outcome





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### **Significant Opportunity in Large Growing Market**

Based on 2022 Syneos Primary Market Research Study on GENCARO™



- Non-reduced HF Roger et al. 2021. Circ. Res.
- AF Prevelance in HF Goyal et al. 2018. Int. J. Cardiol



Comparables Support High Exit Potential Upon Positive Phase 3 Results Cardiovascular Biopharma Focus Remains Significant





# **Roadmap To A Billion Dollar Market**





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